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For more information, contact:
Brent Miles, President, 913.371.3198
bmiles@wydev.com

Wyandotte's Design Mechanical, Inc. renews Commitment to County

Kansas City, KS – Design Mechanical, Inc. (DMI), a picture of entrepreneurial success in Wyandotte County, announces today plans to move into a new building within the Cambridge Circle Business Park at the beginning of 2009. The move will be complete on January 15, 2009 and will position the heating, air conditioning and refrigeration service company in one of the most prominent locations along Wyandotte County's I-35 Corridor.

Not far from its existing location at 1140 Booth in Kansas City, Kansas, the company has purchased the new space to accommodate their solid, yet accelerated growth since their start-up in September of 2003. In their first five years of business the company has seen their revenue increase to over \$22 million. Their need for operational space has increased as well, from occupying 4,000 square feet originally to moving to an 11,000 square foot space after only 13 months in business, to now moving into their new 24,200 square foot facility. All locations have been within the boundaries of Wyandotte County, demonstrating the company's steadfastness to the community.

"We started our business in Wyandotte County after spending 23 years at another Wyandotte-based company. We made the decision to remain in the County because of our favorable experience dealing with organizations such as WDI, now Wyandotte Economic Development Council, and other government agencies," said President William Iler. "We have and will continue to benefit from our location within the County, along one of the most traveled highways in the metro area. Our new location not only grants us convenient access to our clients and their projects, but is also visible to travelers passing through the popular Cambridge Circle. We are looking forward to making a positive visual impact with our new building as well."

Wyandotte County officials are equally enthusiastic about the company's decision to remain within the County. "The retention and expansion of existing business in Wyandotte County is one of our top priorities at WYEDC," said WYEDC President Brent Miles. "We have been intimately aware of the success that Design Mechanical has experienced since opening their business in Wyandotte County more than 5 years ago. When we heard they were looking for yet another space to grow and expand into, we knew we could work with them to find the perfect fit in the county."

DMI has plans to incorporate the same sustainable practices and solutions that they use on all of their projects into the design of their own facility. "Inside and out, we are looking at environmentally sound HVAC equipment and other efficient building systems for our new facility, as well as opportunities to utilize green systems and planting programs into the landscape of our building's exterior," said Valerie Mussett, Marketing Director at DMI. "It's another way we hope to give back to the community."

DMI's overarching philosophy, "Best People, Best Customers, Best Practices," is evident by the various trade and industry specific accolades they have received in their five year's in business.

In addition to the company's charted business success, DMI has also received significant recognition within the HVAC industry. In 2005, DMI was the first in the area to achieve MSCA Star Certification. This certification is given by the Mechanical Service Contractors Association to those HVAC service companies who have a proven track record of hiring certified technicians, safety, education and customer service.

The overall success of DMI is also evident by their recognition as the Kansas City, Kansas Chamber of Commerce's 2005 "New Small Business of the Year" Award - given to DMI for their "Business Success, Entrepreneurial Success and Philanthropic Mindset". They were also recently named among Ingram Magazine's "2008 Best Companies to Work For."

“We have been fortunate as a company to benefit from the strong work ethic, dedication and enthusiasm of our employees and utilized that asset to build lasting relationships with the customers we serve,” said Mike Chieppo, Vice President. “Coupled with our innovative and proven practices in the HVAC industry, we are proud of the recognition and success we have enjoyed to date and look forward to many years of continued growth and success.”

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Design Mechanical, Inc. (DMI) started in September 2003 and has grown to over 65 service trucks, 80 employees and over 1,300 customers. DMI is a mechanical construction/service company providing HVAC solutions to commercial/industrial companies.